

# Building Intelligent Backup Resilience for an Electrical Equipment Manufacturing Giant



**CUSTOMER SUCCESS STORY**

# ABOUT THE CLIENT



## INDUSTRY: GOVERNMENT

The client is India's largest engineering and manufacturing organization in energy and infrastructure, offering solutions in power generation, transmission, transportation, defense, aerospace, oil & gas, and emerging areas like BESS and EV chargers.



# BUSINESS CHALLENGES



Implementing solutions for **20,000 users** nationwide was complex within budget limits.



Managing users and **1,200 servers** created performance and efficiency challenges.



**Alert fatigue** and **EDR gaps** impacted the IT team's effectiveness.



End-user **performance issues** and integration with existing systems were key concerns.



The client needed a **cost-effective** solution addressing security and integration challenges.

# OEM INVOLVED



**CHECK POINT™**

# SOLUTIONS OFFERED



**Deployed Checkpoint EDR**  
as the endpoint protection solution  
for security and manageability needs.



**Implemented the solution**  
across **20,000 users** nationwide.



**Provided 13 resident engineers**  
to support throughout the  
implementation process.



**Established round-the-clock monitoring**  
to ensure continuous protection  
and oversight.



**Carried Proactive threat hunting** out  
to detect and mitigate potential  
security risks.



**Categorized alerts**  
based on priority and communicated  
to users and the client, focusing on  
critical issues.



# BUSINESS IMPACT



**Endpoints and servers deployed** in **60 days**, ensuring efficient implementation and seamless SIEM integration.



**Single-console management** via **Checkpoint EDR** simplified oversight for better manageability and user experience.



**Continuous monitoring** reduced alert fatigue, optimizing alert management.



**Delivered within budget**, providing a high ROI with a cost-effective solution.



**Users experienced** smoother workflows with the new EDR solution, improving overall experience.

